

## Account Executive

### Newington & Stamford

OFI, the region's leading provider of interior environments, seeks an Account Executive with proven success in gaining and retaining clients, to join its growing sales team.

The Account Executive is responsible for generating leads, developing and delivering sales presentations, and managing the sales process from beginning to end. The Account Executive also oversees the installation process post-sale to ensure client satisfaction, and maintains ongoing client relationships to promote client retention and gain additional business.

This position requires at least two years of successful sales experience, preferably in the building or furniture industry. The successful candidate will have solid skills in consultative selling, internal and external collaboration, and client retention, as well as proficiency in Microsoft Word, Excel, and Outlook.

OFI provides a competitive pay and benefits package and a supportive environment where you will be rewarded for your contribution to our success.

Please send your resume to [careers@myofi.com](mailto:careers@myofi.com). For priority attention, please include a cover letter and salary expectations.